

Meridith Elliott Powell

Business Keynote Speaker & Business Growth Expert
Creating Ownership at Every Level; Profits at Every Turn

“Have never seen a presenter go so above and beyond, your energy is amazing and your techniques work. How she got 1200 people up, active and engaged was incredible!”

Dan Allison, CEO, Vitalize Consulting

Meridith Elliott Powell
Business Growth Expert

Voted one of the Top 15 Business Growth Experts, Top 100 Sales Influencers by LinkedIn, and Top **41 Motivational Speakers**. Meridith Elliott Powell is an award-winning author, keynote speaker and business strategist. With a background in corporate leadership and sales, her career expands over several industries including banking, healthcare and finance.

Meridith worked her way up from entry-level to earn her position in the C-Suite. **She is a member of the Speaker Hall of Fame, Chair of the National Speakers Association, A Master Certified Business Growth Strategist, A Certified Executive Coach and Certified Speaking Professional.** In addition, Meridith is an invitation-only author for LinkedIn with more than 600,000 learners taking her courses around the world.

With a passion for helping her clients learn the strategies they need to turn uncertainty to competitive advantage. Meridith has a cutting-edge message, rooted in real-life examples and real-world knowledge. She is the author of nine books, including **“THRIVE: Turning Uncertainty to Competitive Advantage”** named Top Sales Book, and **Who Comes Next? Leadership Succession Planning Made Easy**, written with Dr. Mary Kelly. **Who Comes Next?** solves one of the biggest challenges in business today – building your leadership bench. Both books have won the top honors for the Benjamin Franklin Independent Books Sellers Award. One of the highest honors for business books.

Meridith is regularly featured in publications such as *Forbes*, *Fast Company, Inc.*, *Investment News*, and *American Banker* among others. High energy and highly interactive, she helps leaders and business owners learn the new rules of success today, and the strategies they need to **Thrive in Uncertainty**. You can find her inspiring message and strategies on both of her podcasts: **Sales Logic** – the “logical” approach to selling successfully in challenging times, and **THRIVE** – where Meridith interviews leaders, sales professionals and business owners who have transformed their organizations to turn uncertainty to opportunity.

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In her highly engaging keynote-speaking sessions, Meridith shares how you can think, feel and most importantly react to uncertainty, and the power of what you can do to start to control change rather than have change control you. Meridith shows her audiences how to attract more business, retain top talent, and leap into position to win in a constantly shifting marketplace.

Meridith always deliver practical solutions to businesses toughest challenges. No walking on coals, no breaking boards, just real-life strategies you can put into place first thing Monday morning.

When not coaching or keynoting, Meridith can be found on her favorite hiking trail, riding her mountain bike, or endlessly chasing little white golf balls on courses round the country.

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